

# GLENN CAPELLI'S VOCABULARY

THE COACHING WORD



When I was a kid in Kalgoorlie my teacher would mark any word I spelt wrong with a **BIG RED X**. The **KAIZEN** approach is to tick each letter that is correct. ✓  
If a youngster gets 3 of 8 letters correct and the next day gets 7 out of 8, that's progress. That's **KAIZEN!**

# KAIZEN

small seemingly insignificant on-going & never ending improvements

## 改善

2 symbols  
KAI ZEN  
change gently and and correct gracefully  
KAIZEN is a little bit little bit little bit  
KAIZEN is a little bit improving everyday!



What is your **KAIZEN** for today? How do you develop **KAIZEN** thinking and action at your place?

## Celebrate

the intrinsic satisfaction of mastering day-to-day challenges

If you can't solve the whole problem work on the bit you can do something about.

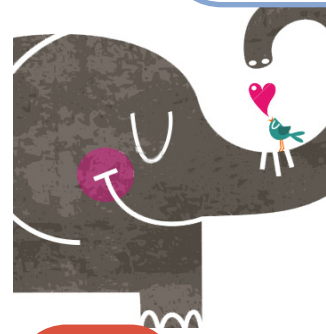
MAKE GLENN CAPELLI PART OF YOUR

Every day each practice session is a step toward a different future  
Small actions repeated repeated repeated over time, transform us Daniel Coyle

Listen to the moustache

Football is a game of inches and seconds  
Leigh Matthews

THINK **BIG**  
BUT BUILD SMALL  
SIR RICHARD BRANSON



**CH UN KI NG**

Principle of **Graduated** Change

It is easier to tackle a difficult task if it is divided into manageable units. The units then ranked according to difficulty and the easiest units tackled first. Thus the project becomes more manageable.

STEP  
STEP  
SYLLABLE  
SYLLABLE  
CHUNK  
CHUNK  
NOTE  
NOTE  
PAGE  
PAGE  
PAGE



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